

Malaysia Results Review

10 November 2021

Financial Services | Banks

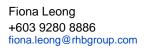
Neutral (from Buy)

Target Price (Return): MYR3.90 (2.9%)
Price (Market Cap): MYR3.79 (USD333m)
ESG score: 3.10 (out of 4)
Avg Daily Turnover (MYR/USD) 0.96m/0.23m

Avg Daily Turnover (MYR/USD)

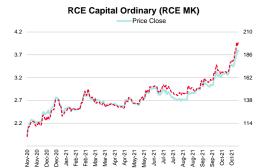
Analysts

Eddy Do Wey Qing +603 9280 8856 wey.qing.do@rhbgroup.com



Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	37.8	17.7	39.3	39.3	96.4
Relative	44.2	20.3	37.5	43.3	96.4
52-wk Price low/h	nigh (MYF	R)		1.94	- 3.81



Source: Bloomberg

RCE Capital (RCE MK)

Steady As She Goes; D/G To NEUTRAL

- Downgrade to NEUTRAL from Buy, new MYR3.90 TP from MYR3.20, 3% upside and c.4% yield. RCE Capital's 1HFY22 (Mar) results were in line with our and Street's estimates. The DPS of 7 sen declared for the quarter (38% payout), and share dividends were positive surprises. We downgrade our rating following the stellar 38% YTD share price performance, which appears to have priced in projected earnings growth and its application for shariah listing status. This report marks the transfer of coverage to Eddy Do Wey Qing.
- Broadly in line. 2QFY22 PATAMI of MYR31.5m was down 11% QoQ and -4% YoY against MYR69.8m revenue (-8% QoQ, +5% YoY). The QoQ weakness was due to restrictions on business activities due to the FMCO from 1 Jun 2021, which led to a reduction in early settlement income. Despite this, 1HFY22 net profit of MYR66.9m (+20% YoY) was at 52% of our and consensus' estimates broadly in line with expectations. A 7 sen interim DPS was declared (1HFY21: 6 sen), implying a payout of 38% and ahead of our 6.5 sen expectation.
- Operational highlights. 2Q21 PIOP was down 15% QoQ and -14% YoY. This was offset by a low 16 bps credit cost reported for the quarter. Credit cost was considerably lower due to more favourable macroeconomic variables in its expected credit loss model. Yield spread narrowed to 5.6% from 7.2% but is expected to rebound in 2H22. CIR inched up slightly to 20.3% from 19.8% on a lower revenue base. Sequentially, ROE narrowed to 15.7% from 18.1%.
- Receivables and asset quality. Gross financing shrunk 0.1% QoQ (+2.8% YoY) as sequential growth momentum was slightly impacted by the lockdown. Asset quality was steady, while NPL ratio was flat at 4.0%.
- Other updates. The proposed distribution of 1 treasury share for every 20 shares held, and the 19-for-21 bonus share issuance are positive surprises, in our view. These should help improve liquidity and increase retail participation. Cukai Makmur is likely to have minimal impact on RCE due to the small earnings base, spread across multiple companies and special purpose vehicles. The application for shariah listing status is seemingly on track for the November deadline.
- Forecasts unchanged as results were in line with our expectations. We lift our dividend payout rate to c.40%. Our GGM-derived TP is raised to MYR3.90 on lower risk premium reflecting improved investor sentiment and RCE's resilient asset quality and consistent deliveries in both earnings and dividends. Our TP also reflects a 2.2% ESG premium. Our GGM-derived P/BV of 1.6x against a ROE of 16% looks fair compared to our P/BV of 1.9x for AEON Credit (ACSM MK, BUY, TP: MYR16.10). We prefer ACSM among the non-bank lenders.

Forecasts and Valuation	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F
Reported net profit (MYRm)	111	125	130	131	137
Net profit growth (%)	15.8	12.7	4.4	1.0	4.3
Recurring net profit (MYRm)	111	125	130	131	137
Recurring EPS (MYR)	0.32	0.35	0.36	0.36	0.38
BVPS (MYR)	1.94	2.15	2.41	2.30	2.19
DPS (MYR)	0.11	0.13	0.15	0.15	0.15
Recurring P/E (x)	11.91	10.95	10.49	10.39	9.96
P/B (x)	1.96	1.76	1.57	1.65	1.73
Dividend Yield (%)	2.9	3.4	3.8	4.0	4.0
Return on average equity (%)	17.6	17.2	15.8	15.5	16.9

Source: Company data, RHB

Overall ESG Score: 3.10 (out of 4)

E: GOOD

Some green initiatives undertaken by RCE include a lockprint policy to limit and reduce paper wastage. As a result, it recorded a 20% reduction in paper utilisation per headcount in FY20. Electricity consumption per sq ft also dropped due to extensive use of energy saving lights

S: GOOD

RCE practises responsible lending by ensuring customers are aware of their obligations and commitments when financing is obtained. It is also imperative that they use the financing for legitimate purposes. The product features are clearly disclosed to the borrowers. Financing will only be disbursed after obtaining unambiguous acceptance of the offer.

G: EXCELLENT

RCE's board comprised eight members, entirely of Non-Executive Directors. Four are non-independent directors (including the Chairman) and four are independent directors.

Note

Small cap stocks are defined as companies with a market capitalisation of less than USD1bn.



Recurring P/E (x)

Pre-tax profit

Reported net profit

Recurring net profit

P/B (x)

Financial Services | Banks

10.39

176

131

131

(45)

9.96

1.7

(47)

137

137

Financial Exhibits

Malaysia Financial Services RCE Capital RCE MK Neutral

Asia

Valuation basis

Our GGM assumptions are:

- i. CoE of 10.8%;
- ii. ROE of 16.0%;
- iii. 2% long-term growth rate.

Key drivers

Our FY22 forecasts are most sensitive to changes in:

- i. Financing margins;
- ii. Impairment allowances; and
- iii. Growth in receivables.

Key risks

Downside risks include:

- i. Higher-than-expected credit cost;
- ii. Weaker-than-expected financing growth; and
- iii. Weaker-than-expect net financing margin.

The converse represents upside risk.

Company Profile

RCE provides general financing services to civil servants - repayments are done via direct salary deductions. Its wholly-owned EXP Payment unit offers payroll collection management services for government departments under the purview of the Accountant General's Department.

Financial summary (MYR)	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F
EPS	0.32	0.35	0.36	0.36	0.38
Recurring EPS	0.32	0.35	0.36	0.36	0.38
DPS	0.11	0.13	0.15	0.15	0.15
BVPS	1.94	2.15	2.41	2.30	2.19
Valuation metrics	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F

10.95

167

(43)

125

125

10.49

175

(44)

130

130

11.91

2.0

149

(38)

111

Dividend Yield (%)	2.9	3.4	3.8	4.0	4.0
Income statement (MYRm)	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F
Interest income	257	273	267	272	280
Interest expense	(82)	(81)	(74)	(75)	(78)
Net interest income	175	192	193	197	203
Non interest income	40	39	49	51	54
Total operating income	215	232	243	247	256
Overheads	(49)	(49)	(52)	(54)	(56)
Pre-provision operating profit	166	183	191	193	201
Loan impairment allowances	(17)	(16)	(16)	(17)	(17)

Profitability ratios	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F
Return on average assets (%)	4.7	5.1	5.1	5.0	5.2
Return on average equity (%)	17.6	17.2	15.8	15.5	16.9
Return on IEAs (%)	12.2	11.7	10.9	11.1	11.2
Cost of funds (%)	4.9	4.8	4.4	4.3	4.3
Net interest spread (%)	7.3	7.0	6.5	6.7	6.9
Net interest margin (%)	8.3	8.3	7.9	8.0	8.1
Non-interest income / total income (%)	18.8	17.0	20.3	20.5	20.9
Cost to income ratio (%)	22.8	21.1	21.3	21.9	21.8
Credit cost (bps)	97.4	85.1	87.9	87.9	82.8

Balance sheet (MYRm)	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F
Total gross loans	1,820	1,845	1,891	1,967	2,065
Other interest earning assets	364	625	553	503	453
Total gross IEAs	2,184	2,471	2,445	2,470	2,519
Total provisions	(130)	(124)	(129)	(134)	(139)
Net loans to customers	1,690	1,721	1,763	1,833	1,927
Total net IEAs	2,054	2,346	2,316	2,337	2,380
Total non-IEAs	377	144	293	284	261
Total assets	2,431	2,491	2,609	2,621	2,641
Other interest-bearing liabilities	1,714	1,671	1,708	1,759	1,821
Total IBLs	1,714	1,671	1,708	1,759	1,821
Total non-IBLs	43	46	32	32	32
Total liabilities	1,758	1,717	1,740	1,792	1,853
Share capital	172	188	194	201	207
Shareholders' equity	673	774	869	829	788

Asset quality and capital	Mar-20	Mar-21	Mar-22F	Mar-23F	Mar-24F
Reported NPLs / gross cust loans (%)	4.1	4.0	4.1	4.2	4.2
Total provisions / reported NPLs (%)	173.0	168.4	165.8	0.0	0.0

Source: Company data, RHB



Results At a Glance

Figure 1: RCE - 2QFY22 and 1HFY22 results summary

FYE Mar (MYRm)	2Q21	1Q22	2Q22	% QoQ	% YoY	1H21	1H22	% YoY	Comments
NII	50.5	51.7	43.2	(16.3)	(14.4)	90.9	94.9	4.4	
Interest income	70.2	71.6	63.7	(11.0)	(9.3)	131.6	135.3	2.8	Lower QoQ/YoY as 2QFY22 lacked early settlement income
Interest expense	(19.7)	(19.9)	(20.5)	2.8	4.1	(40.7)	(40.4)	(0.9)	early settlement income
Non-II	10.5	11.1	10.7	(3.4)	1.4	19.5	21.7	11.8	
Non-II/Total income (%)	17.3	17.6	19.8			17.6	18.6		
Operating income	61.1	62.7	53.9	(14.0)	(11.7)	110.3	116.6	5.7	
Overheads	(11.2)	(12.4)	(11.0)	(11.5)	(2.1)	(22.7)	(23.4)	2.8	
CIR (%)	18.3	19.8	20.3			20.6	20.0		CIR inched higher on lower revenue
PIOP	49.9	50.3	42.9	(14.7)	(13.9)	87.6	93.3	6.5	
Impairment on financings	(5.7)	(3.1)	(0.7)	(75.9)	(87.0)	(12.9)	(3.8)	(70.3)	
Credit cost	127	67	16			71	21		Low 2QFY22 credit cost due to macroeconomic variable adjustments
Pre-tax profit	44.2	47.3	42.2	(10.7)	(4.4)	74.7	89.5	19.7	aujustinents
Tax	(11.2)	(11.9)	(10.7)	(,	(,	(18.9)	(22.5)		
ETR (%)	25.3	25.1	25.3			25.3	25.2		
Net earnings	33.0	35.4	31.5	(10.9)	(4.4)	55.8	66.9	19.9	In line with expectations
Gross financing	1,802.2	1,853.4	1,852.1	(0.1)	2.8				
Total borrowings	1,534.5	1,718.2	1,696.2	(1.3)	10.5				
Gross impaired financing	(131.4)	(123.4)	(120.3)	(2.5)	(8.5)				
Total assets	2,293.2	2,576.7	2,567.3	(0.4)	12.0				
Shareholder funds	717.5	787.1	825.3	4.8	15.0				
ROAA	5.8%	5.6%	4.9%			4.7%	5.3%		
ROAE	18.9%	18.1%	15.7%			16.1%	16.7%		
GIL ratio	4.2%	4.0%	4.0%						

Source: Company data, RHB

Earnings revisions

We revised FY22-FY24F DPS upwards by c.7% following the better-than-expected 2QFY21 DPS of 7 sen (vs our forecasted 6.5 sen).

Figure 2: RCE – revisions in earnings forecasts

	Net profit (MYRm)			EPS (MYR)			DPS (MYR)		
FYE Dec	Previous	Revised	% Chg	Previous	Revised	% Chg	Previous	Revised	% Chg
2022F	130.1	130.1	0.0%	0.36	0.36	0.0%	0.14	0.15	7.4%
2023F	131.4	131.4	0.0%	0.36	0.36	0.0%	0.14	0.15	7.1%
2024F	137.0	137.0	0.0%	0.4	0.38	0.0%	0.14	0.15	7.1%

Source: Company Data, RHB



Valuation and TP

Our GGM-derived TP is raised to MYR3.90 from MYR3.20, which values RCE at 1.6x FY22F P/BV, above its historical mean. We lower our risk premium assumption to reflect improved investor sentiment and RCE's resilient asset quality, as well as consistent deliveries in both earnings and dividends. Our TP also incorporates an ESG premium of 2.2%. We think this is fair, given the meaningful near-term re-rating catalyst stemming from the *shariah* listing status, and compared to our P/BV of 1.9x for ACSM or -1SD of ACSM's 5-year average rolling forward P/BV. We prefer ACSM among the non-bank lenders.

Figure 3: RCE - GGM valuation

Cost of equity (COE) computation		Sustainable ROE (%)	16.1
Risk free rate (%)	3.5	COE (%)	10.8
Equity premium (%)	6.1	Long-term growth (g)	2.0
Beta (x)	1.2	Implied P/BV (x)	1.60
Cost of equity - CAPM (%)	10.8	BVPS (MYR) - FY21F	MYR 2.41
		Gross target price	MYR 3.85
		ESG premium	+2.2%
		Target price (TP)	MYR 3.94
		TP (rounded)	MYR 3.90

Source: Company data, RHB

Figure 4: RCE's 12-month forward P/E

Figure 5: RCE's 12-month forward P/BV



Source: Company data, RHB

Source: Company data, RHB

Recommendation Chart

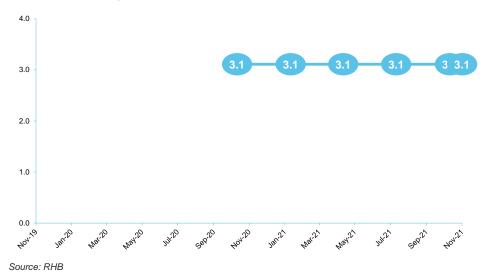


Source:	RHB.	Bloomberg
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Date	Recommendation	Target Price	Price
2021-05-26	Buy	3.20	2.73
2021-02-09	Buy	3.00	2.51
2020-12-08	Buy	2.80	2.45
2020-07-06	Buy	2.50	1.92
2020-06-16	Buy	2.20	1.81
2020-03-15	Buy	2.10	1.50
2020-02-19	Buy	2.20	1.77
2020-01-10	Buy	2.10	1.72
2019-08-16	Not Rated	na	1.60

Source: RHB, Bloomberg

ESG Rating History



RHB Guide to Investment Ratings

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however

longer-term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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